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# ***YORK COUNTY COMMUNITY COLLEGE***

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## **REQUEST FOR PROPOSAL (RFP)**

**For: Higher Education Finance Consultant**

Date:	January 25, 2024
Proposal Due On:	February 9, 2024
Return Proposal To:	York County Community College Attn: Douglas Moreira 112 College Drive Wells, ME 04090
Telephone:	207-216-4440
Email:	dmoreira@yccc.edu

York County Community College (hereinafter “YCCC”) located at 112 College Drive, Wells, Maine 04090 is accepting formal proposals from qualified providers to provide Finance consulting services at our Wells, Maine Site.

At YCCC, we’re on a mission to re-imagine the educational experience so that it works better for everyone. We’re committed to working in a partnership with our communities and in lockstep with students to design the most relevant, flexible, and life-enhancing experience possible. The vision of YCCC is that we aim to be a game-changer for our students and a growth engine for the community. We succeed when our students succeed because they have the life skills necessary to improve their quality of life and contribute to the vitality of our community.

### **College Requirements**

YCCC is seeking a qualified individual to provide Higher Education Finance consulting services for either two or three days per week. For a two days per week role, the expectation is for twelve to fifteen hours. For a three days per week role, the expectation is for eighteen to twenty-one hours. The contract is for twelve months, renewable in up to three terms of one year each.

The consultant will work closely with YCCC’s Director of Finance, Accounts Payable, Accounts Receivable, Bursar, and Financial Aid personnel.

Applicants will be required to meet the following qualifications:

- Strong Higher Education Finance acumen, including best practices for required reporting
- Strong employer / professional references
- Expert Knowledge of Accounts Payable (A/P), Accounts Receivable (A/R), Bursar, and Financial Aid processes and best practices
- Strong acumen regarding governmental and private Higher Education funding and accounting practices, including grants and other funding sources
- Track record of providing excellent consultation, training, and onboarding to Finance executives and other Finance personnel in the Higher Education sector
- Strong strategic Higher Education Finance acumen
- Strong Governmental Accounting Standards Board (GASB) acumen
- Strong experience with small to mid-size Community Colleges

### **RFP Timeline**

The deadline for submission of proposals in response to this RFP is February 9, 2024 at 4:00pm. Proposals received after this date will not be considered. The bid will be awarded no later than two weeks after the proposal response due date.

After all proposals have been received and evaluated, YCCC may elect to ask qualifying bidders to meet and present a formal proposal.

## **RFP Clarification**

YCCC reserves the right to obtain clarification of any point in an applicant's proposal or to obtain additional information necessary to properly evaluate a particular proposal. Failure of an applicant to respond to such a request for additional information or clarification may result in the rejection of an applicant's proposal.

YCCC reserves the right to revise, add, or delete any section and/or specifications provided prior to awarding any contract; in addition, YCCC reserves the right to reject any and all proposals.

## **Materials to be Submit**

- The consultant's resume and documentation of the aforementioned required qualifications.
- The proposal must include three references.
- Proposed cost. YCCC is tax exempt; no sales tax is to be included in the bid price.

## **RFP Evaluation Criteria**

The following general criteria will be utilized in evaluating proposals from interested parties. The College is not limited to these criteria when making a final determination and award. The criteria are:

- Completeness and robustness of qualifications (40%)
- Professional / Employer references (40%)
- Proposed price (20%)

Proposals are to be submitted to the attention of Douglas Moreira at YCCC in a sealed envelope plainly marked or via email to [dmoreira@yccc.edu](mailto:dmoreira@yccc.edu) with a subject heading of **Higher Education Finance Consultant**. The mailing address is York County Community College, 112 College Drive, Wells, ME 04090. Proposals shall remain firm for ninety (90) days from date of submittal.

York County Community College  
Douglas Moreira, Director of Finance  
112 College Drive  
Wells, ME 04090  
207-216-4440  
[dmoreira@yccc.edu](mailto:dmoreira@yccc.edu)

**NOTICE TO VENDORS AND BIDDERS:  
STANDARD TERMS AND CONDITIONS APPLICABLE TO ALL MCCS CONTRACTS**

The following standard contracting terms and conditions are incorporated and shall become a part of any final contract that will be awarded by any college or other operating unit of the Maine Community College System (collectively "MCCS"). These terms and conditions derive from the public nature and limited resources of the MCCS. MCCS DOES NOT AGREE TO:

1. Provide any defense, hold harmless or indemnity;
2. Waive any statutory or constitutional immunity;
3. Apply the law of a state other than Maine;
4. Procure types or amounts of insurance beyond those MCCS already maintains or waive any rights of subrogation;
5. Add any entity as an additional insured to MCCS policies of insurance;
6. Pay attorneys' fees, costs, expenses or liquidated damages;
7. Promise confidentiality in a manner contrary to Maine's Freedom of Access Act;
8. Permit an entity to change unilaterally any term or condition once the contract is signed; and
9. Automatic renewals for term(s) greater than month-to-month.

By submitting a response to a Request for Proposal, bid or other offer to do business with MCCS, YOUR ENTITY UNDERSTANDS AND AGREES THAT:

1. The above standard terms and conditions are thereby incorporated into any agreement entered into between MCCS and your entity; that such terms and condition shall control in the event of any conflict with such agreement; and that your entity will not propose or demand any contrary terms;
2. The above standard terms and conditions will govern the interpretation of such agreement notwithstanding the expression of any other term and/or condition to the contrary;
3. Your entity will not propose to any college or other operating unit of the MCCS any contractual documents of any kind that are not in at least 11-point font and completely contained in one Word or PDF document, and that any references to terms and conditions, privacy policies or any other conditions referenced outside of the contract will not apply; and
4. Your entity will identify at the time of submission which, if any, portion or your submitted materials are entitled to "trade secret" exemption from disclosure under Maine's Freedom of Access Act; that failure to so identify will authorize MCCS to conclude that no portions are so exempt; and that your entity will defend, indemnify and hold harmless MCCS in any and all legal actions that seek to compel MCCS to disclose under Maine's Freedom of Access Act some or all of your submitted materials and/or contract, if any, executed between MCCS and your entity.

